

School Council
Expression of Interest (EOI)
Uniform Supply service at St Albans Secondary College

Submission Details:

Closing Time: 4:00pm Tuesday 5 September 2023
Place of Lodgement: 289 Main Road East St Albans
Receiving Staff Member: Amila Kalco
Additional Details: All EOI submissions must be hard copy, in a sealed envelope, clearly marked "For the Attention of Amila Kalco"
Please provide three hard copies of your EOI submission.
The submission must also be provided via email. EOI submissions must be received at the following email address before the Closing Time:
st.albans.sc@education.vic.gov.au

Submissions must follow the format attached, including the completion of all Forms, plus supporting documentation and any additional requested information.

CONDITIONS

1. EOI Presentations

St Albans Secondary College ("the School") does not warrant the accuracy of the content of the EOI. The School will not be liable for any omission from the EOI document.

2. Confidentiality

The School may require persons and organisations wishing to access or obtain a copy of this EOI (or information relevant to this EOI) to execute a deed of confidentiality in a form required by, or satisfactory to, the School before or after access is granted.

Whether or not execution of a deed of confidentiality is required by the School, all persons obtaining or receiving this EOI and any other information in connection with the EOI must keep the contents of the EOI and such other information confidential and not disclose or use that information except as required for the purpose of developing a response to this EOI.

3. EOI Documents

All responses to the EOI and any accompanying documents will, upon submission, become the property of the School. The School will not return any of these documents.

By submitting a response to this EOI, the service provider licenses the School to reproduce the whole or any portion of the documents which it has submitted for the purposes of, or in connection with, its evaluation, notwithstanding any copyright or other intellectual property rights that may subsist in those documents.

4. Enquiries

Enquiries concerning the EOI must be made to the following Contact Person:

Name: Amila Kalco
Title: Acting Business Manager
E-mail: amila.kalco@education.vic.gov.au

All enquiries concerning the EOI must be in writing and can only be made up to three (3) days prior to the Closing Time.

The School will respond to enquiries correctly lodged in accordance with the above conditions in writing and the response from the School will be provided to all parties that have requested a copy of the EOI document.

Should a service provider contact any person other than the Contact Person nominated above (including but not limited to: any parents and School Council member or office bearer, employee, school employee, departmental officer or an employee of the current provider) in regards to this EOI, it may be disqualified from the EOI process and may be ineligible for consideration.

5. Late EOI

If an EOI is lodged after the Closing Time, it may be disqualified from the EOI process and may be ineligible for consideration unless:

- The service provider can clearly document to the satisfaction of the School that an event of exceptional circumstances caused the EOI to be lodged after the Closing Time; and
- The School is satisfied that accepting a late submission would not compromise the integrity of the process.

The determination of the School as to the actual time that the service provider's response is lodged is final. All EOIs lodged after the Closing Time will be recorded by the School. The School will inform service providers whose EOI was lodged after the Closing Time of their ineligibility for consideration.

6. Incomplete EOIs

If an EOI does not include all the information in the format required by the EOI or is incomplete in any way as determined by the School in its sole discretion, it may be rejected.

7. Validity of EOIs

An EOI will be valid for acceptance by the School for a period of 90 business days from the Closing Time. This period may be extended by mutual agreement between the parties.

8. Unauthorised Communication and Improper Assistance

Service providers are required to direct all communications through the Contact Person, unless advised otherwise by the Contact Person or the School. Unauthorised communication and/or seeking to obtain assistance of employees, agents or contractors of the School in preparation of their proposal may, in the absolute discretion of the School, lead to disqualification of an EOI submission.

9. Reservation

The School reserves the right to, in its absolute discretion, refuse to consider or accept any EOI or all EOIs. The School will not necessarily accept the lowest priced EOI nor any other EOI. The School further reserves the right to:

- a) Reject all EOIs without giving reason for the rejection; and
- b) Accept a portion or the whole of any EOI at the price or prices quoted unless the EOI states specifically to the contrary.
- c) Negotiate with one or more service providers and allow any service provider to vary its EOI.

10. Preferred service provider

Selection as a preferred service provider does not give rise to a contract (express or implied) between the preferred supplier and the School Council for the supply of Services. No legal relationship will exist between the School and the preferred supplier until such time as a binding agreement is executed by both parties.

11. Conflict of Interest

When submitting its submission, the service provider must declare any actual or potential conflicts of interest which may arise between the service provider and the School or the School and any subcontractor which the service provider proposes to engage in respect of the supply of Services.

EOI DETAILS

1. Background

St Albans Secondary College is in the South Western Region of the Department of Education which services a large residential area and surrounding community of inner northern metropolitan Melbourne approximately 23 km from the Melbourne CBD. The school has a current enrolment of 1647 students in year 7 through to Year 12.

The student population, represented by a wide range of socio-economic backgrounds, is characterised by a reasonable percentage of families with one or both parents not working and low socio-economic status.

Site visit: The Principal of St Albans Secondary College offers prospective providers an opportunity to view the school facilities up until 1 September 2023. Service providers are required to advise the Contact Person of their intention to attend by close of business five days prior to the requested visit. No more than two (2) attendees from the same service provider may attend the same site visit. All attendees must sign the attendance record which will be provided at each site visit.

The school reserves the right to ask the shortlisted supplier to provide samples of the offered items (free of charge).

2. Scope

Length of Service:

The contract period will initially be for three (3) years commencing from the Date specified in letter of acceptance. The contract has one (1) extension possibility of two (2) years, exercisable at the absolute discretion of the School. The continuity of the contract will be subject to the contractor providing the stated services in a manner and price acceptable to the School.

- School site visit date(s): by appointment, up to and including the 1 September 2023
- EOI Closing date: 4:00pm 5 September 2023
- EOI proposals shortlisted by: 7 September 2023
- Decision made regarding preferred service provider: 13 September 2023
- Preferred service provider informed of decision and beginning of contract negotiations: 15 September 2023
- Commencement of service to the School: Monday 2 October 2023

Referees:

Service providers are required to nominate three (3) customers (preferably schools) to whom they currently provide similar services. The School reserves the right to also contact known customers of the service provider to seek customer feedback. Feedback will be sought in respect of, but not limited to, the service provider's performance, charges, responsiveness, and complaint resolution.

3. Selection Criteria

The selection criteria for rating responses received from service providers are as follows:

1. Quality and Value:

- The provider must demonstrate experience as an approved provider of quality uniform items. This may include evidence of overall assessment at an existing school.
- The provider must demonstrate the ability to make uniform items consistently available to the School Community.
- The provider must demonstrate an ability to provide uniform items that are affordable, while maintaining quality.
- The school is not bound to accept the lowest submitted rates.

2. Financial viability:

- The provider must detail a plan for buy back of existing stock
- An itemised cost list of each item of uniform that offers quality and value

3. Customer Care:

- The provider must detail a plan for how feedback and complaints from the School Community are incorporated to improve service provision.

4. Provision of items:

- The provider must detail a plan for how to maintain a proper stock level to ensure the supply of items at the right time and place
- The provider must detail a plan to incorporate new items ie: shirt, jacket and PE pants

4. Contract Documentation

The successful service provider will be required to enter into an agreement with the School Council under the terms and conditions of the DE School Council Agreement for the appointment of School Uniform Supplier Agreement. Special conditions may be included subject to the agreement of the School Council.

Note that payment for the uniform will be made directly by the student/parent and the school is not liable.

The above selection criteria are not presented in any particular order or ranking.

FORM 1 – COMPANY DETAILS

Attached is the Expression of Interest of:

Business / Corporation / Person: (Businesses list all proprietors)	
Postal Address:	
Street / Physical Address:	
Australian Business Number (ABN):	ABN: OR • Will you be applying for an ABN? Yes <input type="checkbox"/> No <input type="checkbox"/> (mark appropriate box)
Is it proposed to sub-contract any part of the Goods and/or Services? If "YES", specify full name and address of each sub-contractor and their relevant experience and expertise in relation to the offered Goods and/or Services	Yes <input type="checkbox"/> No <input type="checkbox"/> (mark appropriate box)
Size	Small <input type="checkbox"/> Medium <input type="checkbox"/> Large <input type="checkbox"/> Not for profit <input type="checkbox"/> (mark appropriate box) <i>Note: Small to Medium Enterprises (SMEs) are defined as firms with less than 200 full time equivalent employees. Under 20 full time equivalent employees is defined as Small, 20-199 full time equivalent employees is defined as Medium and 200 plus full time equivalent employees is defined as Large.</i>
Supplier Diversity Status	Indigenous Business <input type="checkbox"/> Disability Enterprise <input type="checkbox"/> Social Enterprise <input type="checkbox"/> Not Applicable <input type="checkbox"/> Other: _____ (mark appropriate box) <i>Note: Please include copies of relevant documentation to support your Supplier Diversity Status</i>
Contact Name, Phone and Fax No:	
Contact email address:	
Authorised Signature(s):	
Name(s):	
Date:	

FORM 2 – SPECIFICATION AND PRICES STATEMENT

Please provide a written statement including:

- How you are best placed to meet the scope
- Details of your knowledge and previous experience as a uniform supplier
- Any value-added services, such as innovation.
- Provide a list of prices for the required items
- How stock is managed through the year and at the end of the contract

FORM 3 – CONFLICT OF INTEREST DECLARATION

I / We, _____ (the approved provider), make the following declaration of any actual or perceived conflict of interest, including but not limited to any pecuniary or other interests in St Albans Secondary College or any relationships our staff and office bearers have with St Albans Secondary College management, staff and/or School Council members.

Name (print)

Signed:

Date:

FORM 4 - REFEREES

1. Where possible, provide details of up to three (3) customers (preferably schools) to which your organisation has/is provided/providing a similar Service. NOTE: These schools MAY be contacted to verify past/present performances.

ORGANISATION	CONTACT PERSON	CONTACT NUMBER	EMAIL ADDRESS

COMPULSORY UNIFORM - 2023

YEARS 7 TO 12

Uniform Price List-All Students		UNIT PRICE (EX. GST) \$	UNIT PRICE (INC. GST) \$
<i>Polo</i>	White Polo with School Logo		
	Short or Long Sleeve		
<i>VCE Polo</i>	White Polo with stripe and School Logo		
	Short Sleeve only.		
<i>Shirt</i>	White Shirt with School Logo		
	Short or Long Sleeve		
<i>Jumper</i>	Woolen Maroon V-neck School Jumper		
<i>VCE Jumper</i>	Woolen Grey V-neck School Jumper		
	with School Logo		
<i>Jacket</i>	Maroon Black and White Jacket with School Logo		
<i>Summer Dress</i>	Maroon and White Check Dress		
<i>Winter Skirt</i>	Maroon, Black and White Tartan Skirt		
<i>Pants</i>	Black Pants with School Logo		
	Viscose or pleated		
	<i>(Note: No other Black Pants can be worn)</i>		
<i>Shorts</i>	Black Shorts with School Logo		
<i>Tie (Optional)</i>	Black Tie with Maroon, Green & White stripe with School Logo		
<i>Socks</i>	White Socks (3 pack) only with dress, skirt, or shorts		
<i>Tights</i>	Black Tights only with Skirt		
<i>Shoes</i>	Black Lace Up School Shoes or T-Bar Buckle Up		
	Shoes only		
<i>Headscarves/ Headbands</i>	Plain Black or Plain White only		
<i>Neck Scarves</i>	Plain Black and White with School Logo		
College Uniform - PE/Sports			
<i>Polo</i>	Maroon with House Name & School Logo		
<i>Track Pants</i>	Black School Track Pants with Green, Maroon and White Stripe		
<i>Shorts</i>	Black PE shorts with School Logo		
<i>Shoes</i>	Runners - Lace Up White Runner (No Marking Sole)		
College Bag			
<i>Backpack</i>	Black Back Pack with built in back support and School Logo		